



Decide with Confidence

**AIMCO LP INC**

D-U-N-S® 10-994-6918

Headquarters(Subsidiary)  
4582 S Ulster St Ste 1100,  
Denver, CO 80237  
Website: [www.aimco.com](http://www.aimco.com)

Phone 303 757-8101

**Business Information Report**

Purchase Date: 04/11/2012  
Last Update Date: 07/12/2011  
Attention: Valerie Mullins

**Executive Summary****Company Info**

|              |                          |                |  |
|--------------|--------------------------|----------------|--|
| Year Started | 1995                     | Employees      | UNDETERMINED   |
| Control Year | 1995                     | Employees Here | UNDETERMINED at this location  |
| CEO          | TERRY CONSIDINE, CHB-CEO | Trade Styles   | (SUBSIDIARY OF APARTMENT INVESTMENT AND MANAGEMENT COMPANY, DENVER, CO); AIMCO |

\*\*\* Update available on request \*\*\*

This information is being provided to you immediately in the interest of speed. This report may not reflect the current status of this business. D&B can investigate this business and update the information based on the results of that investigation.

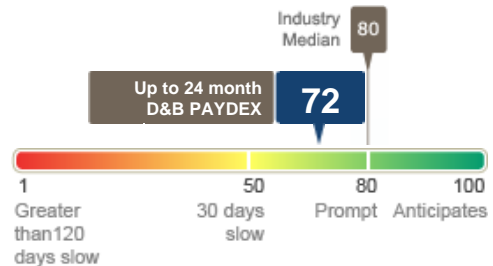
By ordering a standard investigation the same day you order this report, an updated report will be provided to you at no extra cost.

**D&B Rating**

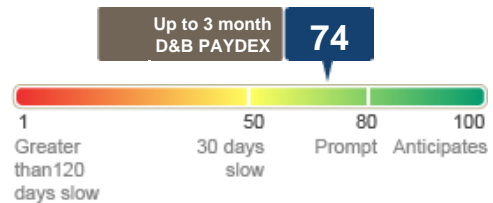
D&amp;B Rating

**INV****D&B PAYDEX®**

## Up to 24 month D&amp;B PAYDEX



## Up to 3 month D&amp;B PAYDEX

**Business Information**



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**Business Summary**

|                   |   |
|-------------------|---|
| Branch & Division | YES   |
| Financing         | SECURED   |
| SIC               | 6798<br>Real estate<br>investment trust                           |
| NAICS             | 531110<br>Lessors of<br>Residential<br>Buildings and<br>Dwellings |
| History Status    | CLEAR   |

**Credit Capacity Summary**

D&amp;B Rating

**INV**

Prior D&amp;B Rating ER1

Rating Date 07/03/2007

Payment Activity  
(based on 76 experiences) USDAverage High  
Credit \$7,325Highest  
Credit 45,000Total Highest  
Credit 303,450**Business History**

Officers TERRY CONSIDINE, CHB-CEO

Directors THE OFFICER(S) and Steve Harville, Scott McLaughlin.

As of 07/12/2011

The Alabama Secretary of State's business registrations file showed that Aimco LP Inc was registered as a Corporation on August 2, 1999.

Business started 1995 by the parent company. 100% of capital stock is owned by parent company.

**RECENT EVENTS:**

On July 23, 2009, sources stated that Post Investment Group, Los Angeles, CA, their second multi-family purchase in as the firm continues to expand their acquisition program. The latest transaction was purchased from Denver-based Aimco LP Inc, Denver, CO, on July 13, 2009. Further details were not disclosed.

TERRY CONSIDINE born 1948. 1995-present active here. 1994-present active with Apartment Investment & Management Company.

**Government Activity Summary****Activity Summary**

|   |     |
|---|-----|
| Borrower                                | No  |
| Administrative Debt                     | No  |
| Grantee                                 | No  |
| Party Excluded from<br>Federal Programs | No  |
| Public Company                          | N/A |
| Contractor                              | No  |
| Importer/Exporter                       | N/A |

**Possible candidate for socioeconomic program consideration**

|                    |     |
|--------------------|-----|
| Labor Surplus Area | N/A |
| Small Business     | N/A |
| Women Owned        | N/A |
| Minority Owned     | N/A |

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

**Operations Data**

07/12/2011

Description: Subsidiary of APARTMENT INVESTMENT AND MANAGEMENT COMPANY, DENVER, CO.

As noted, this company is a subsidiary of Apartment Investment & Management Company, DUNS #847485364, and reference is made to that report for background information on the parent company and its management.

Operates as a real estate investment trust (100%).

Terms are undetermined. Sells to undetermined. Territory : Undetermined.



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Nonseasonal.

Employees: UNDETERMINED which includes officer(s). UNDETERMINED employed here.

Facilities: Occupies premises in a building.

## Industry Data

### SIC

| Code     | Description                   |
|----------|-------------------------------|
| 67980000 | Real estate investment trusts |

### NAICS

| Code   | Description                                    |
|--------|--|
| 531110 | Lessors of Residential Buildings and Dwellings |

## Family Tree

### Parent

APARTMENT INVESTMENT  
AND MANAGEMENT  
COMPANY;  
(D-U-N-S®:84-748-5364)  
4582 S ULSTER ST STE 1100,  
DENVER, CO 80237-2662

### Branches Domestic

AIMCO LP INC  
(D-U-N-S®:80-229-  
8872)  
2200 BENJAMIN  
FRANKLIN PKWY,  
PHILADELPHIA, PA  
19130-3601

### Affiliates Domestic

AIMCO APARTMENT  
INVESTMENT AND  
MANAGEMENT  
COMPANY;  
(D-U-N-S®:01-178-  
6287)  
AKA: INDY ROC  
4670 HAVEN POINT  
BLVD STE 100,  
INDIANAPOLIS, IN  
46280-2856

VISTA VABTANA  
APARTMENTS  
(D-U-N-S®:12-374-  
9186)  
3221 W EL CAMINO  
DR OFC,  
PHOENIX, AZ 85051-  
5900

AIMCO NHP  
HOLDINGS, INC  
(D-U-N-S®:17-517-  
9126)  
AKA: BUYERS  
ACCESS  
3410 S GALENA ST  
STE 200,  
DENVER, CO 80231-  
5088

AIMCO WHITEFIELD  
PLACE, LLC;  
(D-U-N-S®:18-740-  
4517)  
4582 S ULSTER ST  
STE 1100,  
DENVER, CO 80237-  
2662

LAC PROPERTIES  
OPERATING  
PARTNERSHIP, L.P.;  
(D-U-N-S®:18-740-  
7569)  
4582 S ULSTER ST,  
DENVER, CO 80237-  
2632

AIMCO CAPITAL TAX  
CREDIT FUND LTD;  
(D-U-N-S®:18-854-  
5573)  
4582 S ULSTER ST  
STE 1100,  
DENVER, CO 80237-  
2662

WINDRIFT APTS  
(D-U-N-S®:83-321-  
1998)  
AKA: AIMCO  
3500 WINDRIFT WAY,  
OCEANSIDE, CA  
92056-5201

FAIRWOOD  
ASSOCIATES APTS  
(D-U-N-S®:03-936-  
5937)  
AKA: FAIRWOOD  
APARTMENTS  
8893 FAIR OAKS  
BLVD OFC,  
CARMICHAEL, CA  
95608-2672

WEST PARK PLAZA  
(D-U-N-S®:55-595-  
8644)  
AKA: WESTPARK  
PLAZA  
920 W 4TH AVE APT  
91,  
CHICO, CA 95926-  
3644

HUDSON STREET  
APARTMENTS  
LIMITED  
PARTNERSHIP;  
(D-U-N-S®:79-374-  
9839)  
AKA: HUDSON  
GARDENS  
1255 N HUDSON AVE,  
PASADENA, CA 91104-  
2868

MCCOMBS PENSION  
INVESTMENT FUND,  
LTD.;  
(D-U-N-S®:79-577-  
3287)  
ONE INSIGNIA  
FINANCIAL PLAZA,  
GREENVILLE, SC  
29601

BRIGHTWOOD  
INVESTORS  
(D-U-N-S®:03-837-  
0495)  
AKA: BRIGHTWOOD  
MANOR  
2024 3RD AVE OFC,  
NEW BRIGHTON, PA  
15066-2425

WOODMERE  
ASSOCIATES  
REALTY;  
(D-U-N-S®:09-369-  
5141)  
3502 N PINAL PKWY  
STE 4,  
FLORENCE, AZ  
85132-9418

OXFORD  
COMMUNITY  
DEVELOPMENT  
CORPORATION;  
(D-U-N-S®:60-321-  
3203)  
5308 BRAGG BLVD  
STE 104,  
FAYETTEVILLE, NC  
28303-9701

TYEE ASSOCIATES,  
LLC  
(D-U-N-S®:62-717-  
4688)  
AKA: FORBES FIELD  
MOWING  
1201 DECOSTA LN,  
OAKLAND, OR 97462-  
9814

LAKESIDE  
INVESTORS LLC  
(D-U-N-S®:78-426-

APARTMENT CCG 17  
LLC  
(D-U-N-S®:05-103-

KENNEDY  
BOULEVARD  
ASSOCIATES;

NHPMN  
MANAGEMENT LLC  
CONC

KENNETH E ARMS  
(D-U-N-S®:84-303-  
9533)



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|  |  |   |  |   |
|--|--|---|--|---|
| 7309)<br>700 W 47TH ST STE<br>200,<br>KANSAS CITY, MO<br>64112-1800  | 4671)<br>2000 S COLORADO<br>BLVD STE 2-1000,<br>DENVER, CO 80222-<br>7931                                      | (D-U-N-S®:10-097-<br>9025)<br>AKA: SENIOR CITIZEN<br>APARTMENT<br>2555 JOHN F<br>KENNEDY BLVD,<br>JERSEY CITY, NJ<br>07304-2165       | (D-U-N-S®:19-745-<br>1706)<br>725 TREMONT ST,<br>BOSTON, MA 02118-<br>3418                                       | 500 DENISON DR,<br>DAUPHIN, PA 17018-<br>9246   |
| SUN TERRACE<br>ASSOCIATES LIMITED<br>PARTNERSHIP;<br>(D-U-N-S®:16-601-<br>9690)<br>1825 W EMELITA AVE<br>OFC,<br>MESA, AZ 85202-4060 | QUIVIRA<br>MANAGEMENT INC<br>(D-U-N-S®:80-066-<br>5580)<br>300 N ADAMS ST,<br>MEDICINE LODGE, KS<br>67104-1228 | SWIFT CREEK<br>APARTMENTS<br>(D-U-N-S®:01-571-<br>4066)<br>AKA: MOUNTAIN<br>WEST INVESTMENTS<br>22 ADAMS ST STE 8,<br>AFTON, WY 83110 | CARLTON RIDGE<br>ASSOCIATES, INC.;<br>(D-U-N-S®:01-688-<br>6132)<br>111 LYNDENBURY<br>DR,<br>APEX, NC 27502-9615 | OP PROPERTY<br>MANAGEMENT, LLC;<br>(D-U-N-S®:14-863-<br>5530)<br>9200,<br>INDIANAPOLIS, IN<br>46240 |

This list is limited to the first 25 branches, subsidiaries, divisions and affiliates, both domestic and international. Please use the Global Family Linkage Link above to view the full listing.

## Financial Statements

### Key Business Ratios (Based on 56 establishments)

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance. To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

|                             | This<br>Business | Industry<br>Median | Industry<br>Quartile |
|-----------------------------|------------------|--------------------|----------------------|
| Profitability               |                  |                    |                      |
| Return on Sales             | UN               | 8.6                | UN                   |
| Return on Net Worth         | UN               | UN                 | UN                   |
| Short Term Solvency         |                  |                    |                      |
| Current Ratio               | UN               | 1.7                | UN                   |
| Quick Ratio                 | UN               | UN                 | UN                   |
| Efficiency                  |                  |                    |                      |
| Assets Sales                | UN               | 129.9              | UN                   |
| Sales / Net Working Capital | UN               | UN                 | UN                   |
| Utilization                 |                  |                    |                      |
| Total Liabs / Net Worth     | UN               | 31.6               | UN                   |

### Most Recent Financial Statement

As of 07/12/2011

The name and address of this business have been confirmed by D&B using available sources.

## Indicators

### Public Filings Summary

The following data includes both open and closed filings found in D&B's database on this company

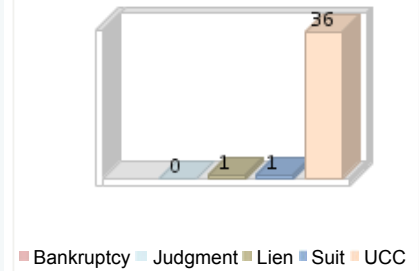
| Record Type | No. of Records | Most Recent Filing Date |
|-------------|----------------|-------------------------|
| Judgment    | 0              |                         |

### Public Filings



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|      |    |            |
|------|----|------------|
| Lien | 1  | 07/06/2005 |
| Suit | 1  | 05/24/2011 |
| UCC  | 36 | 01/25/2012 |



The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

## Full Filings

### Suits

|             |  |                      |              |
|-------------|--|----------------------|--------------|
| Status      | Pending  | Latest Info Received | 05/26/2011   |
| Where Filed | PHILADELPHIA COUNTY COMMON PLEAS COURT, PHILADELPHIA, PA | DOCKET NO.           | 201100502668 |
| Plaintiff   | ETHEL, BRISCOE, PHILADELPHIA, PA                         | Status Attained      | 05/24/2011   |
| Defendant   | AIMCO AND OTHERS   | Date Filed           | 05/24/2011   |
| Cause       | Negligence   |                      |              |

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

### Liens

|             |   |                      |            |
|-------------|---|----------------------|------------|
| Status      | Open  | Latest Info Received | 01/03/2012 |
| Where Filed | SECRETARY OF STATE/UCC DIVISION, MONTGOMERY, AL | Type                 | State Tax  |
| Filed By    | STATE OF ALABAMA                                | Status Attained      | 07/06/2005 |
| against     | AIMCO LP INC                                    | Date Filed           | 07/06/2005 |
|             |   | DOCKET NO.           | 06-0763207 |

### UCC Filings

|               |  |                      |            |
|---------------|--|----------------------|------------|
| Collateral    | Negotiable instruments and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - PARTNERSHIP INTEREST and proceeds | Latest Info Received | 02/22/2012 |
| Filing No.    | 2012 0439929   | Type                 | Original   |
| Where Filed   | SECRETARY OF STATE/UCC DIVISION, DOVER, DE   | Date Filed           | 01/25/2012 |
| Secured Party | KEYBANK NATIONAL ASSOCIATION, AS ADMINISTRATIVE AGENT, CLEVELAND, OH   |                      |            |
| Debtor        | AIMCO LP LA, L.P.  |                      |            |

|               |  |                      |            |
|---------------|--|----------------------|------------|
| Collateral    | Negotiable instruments and proceeds - Accounts receivable and proceeds - Inventory and proceeds - Account(s) and proceeds - and OTHERS | Latest Info Received | 01/11/2012 |
| Filing No.    | 2011 4875269   | Type                 | Original   |
| Where Filed   | SECRETARY OF STATE/UCC DIVISION, DOVER, DE   | Date Filed           | 12/19/2011 |
| Secured Party | RED MORTGAGE CAPITAL, LLC, COLUMBUS, OH<br>SECRETARY OF HOUSING AND URBAN DEVELOPMENT, COLUMBUS, OH                                    |                      |            |
| Debtor        | AIMCO SAN BRUNO APARTMENTS PARTNERS, L.P. C/O APARTMENT INVESTMENT AND MANAGEMEN   |                      |            |

|            |  |                      |            |
|------------|--|----------------------|------------|
| Collateral | Negotiable instruments and proceeds - Account(s) and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds | Latest Info Received | 11/29/2004 |
| Filing No. | 4313355 2  | Type                 | Original   |



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|                         |  |                      |              |
|-------------------------|--|----------------------|--------------|
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE   | Date Filed           | 11/05/2004   |
| Secured Party           | BANK OF AMERICA, N.A., AS ADMINISTRATIVE AGENT, SAN FRANCISCO, CA  |                      |              |
| Debtor                  | AIMCO LP LA, L.P.  |                      |              |
| Filing No.              | 2009 2809306   | Latest Info Received | 11/10/2009   |
| Original UCC Filed Date | 11/05/2004   | Type                 | Continuation |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE   | Date Filed           | 08/31/2009   |
| Secured Party           | BANK OF AMERICA, N.A., AS ADMINISTRATIVE AGENT, SAN FRANCISCO, CA  | Original Filing No.  | 4313355 2    |
| Debtor                  | AIMCO LP LA, L.P.  |                      |              |
| Filing No.              | 2011 4775899   | Latest Info Received | 01/27/2012   |
| Original UCC Filed Date | 11/05/2004   | Type                 | Termination  |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE   | Date Filed           | 12/13/2011   |
| Secured Party           | BANK OF AMERICA, N.A., AS ADMINISTRATIVE AGENT, SAN FRANCISCO, CA  | Original Filing No.  | 4313355 2    |
| Debtor                  | AIMCO LP LA, L.P.  |                      |              |
| Collateral              | Accounts receivable including proceeds and products - General intangibles(s) including proceeds and products - Contract rights including proceeds and products - Fixtures including proceeds and products - and OTHERS   | Latest Info Received | 09/03/2009   |
| Filing No.              | 2009 2515648   | Type                 | Original     |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE   | Date Filed           | 07/20/2009   |
| Secured Party           | FEDERAL HOME LOAN MORTGAGE CORPORATION, MCLEAN, VA<br>KEYCORP REAL ESTATE CAPITAL MARKETS, INC. C/O<br>KEYBANK REAL ESTATE CAPITAL, KANSAS CITY, MO  |                      |              |
| Debtor                  | AIMCO CROSSWOOD PARK, L.P.   |                      |              |
| Collateral              | Assets   | Latest Info Received | 12/02/2009   |
| Filing No.              | 2009 3424097   | Type                 | Assignment   |
| Original UCC Filed Date | 07/20/2009   | Date Filed           | 10/26/2009   |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE   | Original Filing No.  | 2009 2515648 |
| Secured Party           | FEDERAL HOME LOAN MORTGAGE CORPORATION, MCLEAN, VA<br>WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE REGISTERED HOLDERS OF DEUTSCHE MORTGAGE & ASSET RECEIVING COR, MINNEAPOLIS, MN  |                      |              |
| Debtor                  | AIMCO CROSSWOOD PARK, L.P.   |                      |              |
| Filing No.              | 2010 2312522   | Latest Info Received | 07/29/2010   |
| Original UCC Filed Date | 07/20/2009   | Type                 | Assignment   |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE   | Date Filed           | 07/01/2010   |
| Secured Party           | US BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE REGISTERED HOLDERS OF DEUTSCHE MORTGAGE & ASSET RECEIVING CORPORATION, CHICAGO, IL<br>WELLS FARGO BANK, NATIONAL ASSOCIATION AS TRUSTEE FOR THE REGISTERED HOLDERS OF DEUTSCHE MORTGAGE & ASSET RECEIVING CORP | Original Filing No.  | 2009 2515648 |
| Debtor                  | AIMCO CROSSWOOD PARK, L.P.   |                      |              |
| Collateral              | Accounts receivable including proceeds and products - General intangibles(s) including proceeds and products - Contract rights including proceeds and products - Fixtures including proceeds and   | Latest Info Received | 08/07/2009   |
|                         |  | Type                 | Original     |



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|                         |   |                      |              |
|-------------------------|---|----------------------|--------------|
| products - and OTHERS   |   |                      |              |
| Filing No.              | 2009 2201090  | Date Filed           | 06/30/2009   |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE  |                      |              |
| Secured Party           | FEDERAL HOME LOAN MORTGAGE CORPORATION, MCLEAN, VA<br>KEYCORP REAL ESTATE CAPITAL MARKETS, INC. C/O<br>KEYBANK REAL ESTATE CAPITAL, KANSAS CITY, MO                                   |                      |              |
| Debtor                  | AIMCO WESTCHESTER PARK, LLC   |                      |              |
| Filing No.              | 2010 1210693  | Latest Info Received | 05/06/2010   |
| Original UCC Filed Date | 06/30/2009  | Type                 | Assignment   |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE  | Date Filed           | 04/08/2010   |
| Secured Party           | FEDERAL HOME LOAN MORTGAGE CORPORATION<br>U.S. BANK NATIONAL ASSOCIATION, AS TRUSTEE FOR THE<br>REGISTERED HOLDERS OF J.P. MORGAN CHASE<br>COMMERCIAL MORTGAGE SECURITIE, CHICAGO, IL | Original Filing No.  | 2009 2201090 |
| Debtor                  | AIMCO WESTCHESTER PARK, LLC   |                      |              |
| Collateral              | Accounts receivable and proceeds - Inventory and proceeds -<br>Computer equipment and proceeds - General intangibles(s) and<br>proceeds - and OTHERS                                  | Latest Info Received | 08/18/2010   |
| Filing No.              | 2010 2622110  | Type                 | Original     |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE  | Date Filed           | 07/19/2010   |
| Secured Party           | FANNIE MAE C/O PNC MULTIFAMILY MORTGAGE LLC, A<br>DELAWARE LIMITED LIABILITY COMPANY, CALABASAS HILLS,<br>CA  |                      |              |
| Debtor                  | AIMCO YORKTOWN, L.P.  |                      |              |
| Collateral              | Oil, gas and minerals and proceeds - Building materials and<br>proceeds - Equipment and proceeds - Machinery and proceeds -<br>and OTHERS   | Latest Info Received | 09/20/2007   |
| Filing No.              | 2007 3068276  | Type                 | Original     |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE  | Date Filed           | 08/13/2007   |
| Secured Party           | FANNIE MAE C/O CAPMARK FINANCE INC, HORSHAM, PA   |                      |              |
| Debtor                  | AIMCO SOUTHRIDGE, L.P.  |                      |              |
| Collateral              | Oil, gas and minerals and proceeds - Building materials and<br>proceeds - Equipment and proceeds - Machinery and proceeds -<br>and OTHERS   | Latest Info Received | 09/20/2007   |
| Filing No.              | 2007 3067617  | Type                 | Original     |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE  | Date Filed           | 08/13/2007   |
| Secured Party           | FANNIE MAE C/O CAPMARK FINANCE INC, HORSHAM, PA   |                      |              |
| Debtor                  | AIMCO/RALS, L.P.  |                      |              |
| Filing No.              | 2011 3554089  | Latest Info Received | 11/15/2011   |
| Original UCC Filed Date | 03/14/2007  | Type                 | Continuation |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE  | Date Filed           | 09/16/2011   |
| Secured Party           | FEDERAL HOME LOAN MORTGAGE CORPORATION, NEW<br>YORK, NY   | Original Filing No.  | 2007 0957257 |
| Debtor                  | AMBASSADOR XI, L.P. C/O AIMCO   |                      |              |
| Filing No.              | 2011 2668088  | Latest Info Received | 08/25/2011   |
| Original UCC Filed Date | 12/20/2006  | Type                 | Continuation |
| Where Filed             | SECRETARY OF STATE/UCC DIVISION, DOVER, DE  | Date Filed           | 07/12/2011   |
| Secured Party           | NEW YORK LIFE INSURANCE COMPANY, NEW YORK, NY   | Original Filing No.  | 6453484 8    |



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Debtor AIMCO REMINGTON, LLC C/O AIMCO

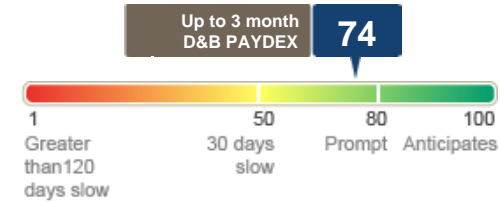
The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed. Additional UCC and SLJ filings for this company can be found by conducting a more detailed search in our Public Records Database.

## Paydex

### D&B PAYDEX®

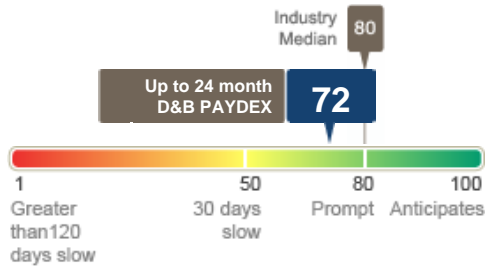
Shows the D&B PAYDEX scores as calculated up to 3 months and up to 24 months of payment experiences.

#### Up to 3 month D&B PAYDEX



When weighted by dollar amount, payments to suppliers average 9 Days Beyond Terms. Based on payments collected over last 3 months.

#### Up to 24 month D&B PAYDEX



When weighted by dollar amount, payments to suppliers average 12 days beyond terms. Based on payments collected up to 24 months.

When weighted by dollar amount, the industry average is GENERALLY WITHIN terms.

- High risk of late payment (average 30 to 120 days beyond terms)
- Medium risk of late payment (average 30 days or less beyond terms)
- Low risk of late payment (average prompt to 30+ days sooner)

|                       |             |                                      |          |                   |          |
|-----------------------|-------------|--------------------------------------|----------|-------------------|----------|
| Payment Trend         | unchanged * | Total Payment Experiences for the HQ | 76       | Highest Now Owing | \$40,000 |
| Payments Within Terms | 64%         | Total Placed for Collection          | 0        | Highest Past Due  | \$5,000  |
| Average High Credit   | \$7,325     | Largest High Credit                  | \$45,000 |                   |          |

\* compared to payments three months ago

### Payment Summary

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 76 payment experiences in D&B's file, with 27 experiences reported during the last three month period. The highest Now Owes on file is \$40,000. The highest Past Due on file is \$5,000.

#### Top 10 Industries

| Industries            | Total Received | Total Amounts | Largest High Credit | Within Terms (%) | Days Slow (%) |       |       |     |
|-----------------------|----------------|---------------|---------------------|------------------|---------------|-------|-------|-----|
|                       |                |               |                     |                  | 0-30          | 31-60 | 61-90 | 90+ |
| Telephone communictns | 10             | \$72,850      | \$35,000            | 62               | 9             | 29    | 0     | 0   |
| Radiotelephone commun | 6              | 110,750       | 45,000              | 99               | 1             | 0     | 0     | 0   |
| Gravure printing      | 6              | 14,550        | 7,500               | 15               | 9             | 0     | 60    | 16  |
| Nonclassified         | 5              | 27,850        | 20,000              | 100              | 0             | 0     | 0     | 0   |
| Newspaper-print/publ  | 2              | 2,000         | 1,000               | 100              | 0             | 0     | 0     | 0   |
| Data processing svcs  | 1              | 40,000        | 40,000              | 50               | 50            | 0     | 0     | 0   |
| Misc equipment rental | 1              | 15,000        | 15,000              | 100              | 0             | 0     | 0     | 0   |
| Misc business credit  | 1              | 7,500         | 7,500               | 100              | 0             | 0     | 0     | 0   |
| Passenger car rental  | 1              | 5,000         | 5,000               | 50               | 0             | 0     | 0     | 50  |
| Mfg elevator/escaltrs | 1              | 2,500         | 2,500               | 50               | 0             | 0     | 0     | 50  |
| OTHER INDUSTRIES      | 10             | 2,350         | 750                 | 53               | 18            | 0     | 27    | 2   |



Decide with Confidence

## Other Payment Categories

| Category               | Total Received | Total Dollar Amounts | Largest High Credit |
|------------------------|----------------|----------------------|---------------------|
| Cash Experiences       | 32             | \$3,100              | \$750               |
| Payment record unknown | 0              | 0                    | 0                   |
| Unfavorable comments   | 0              | 0                    | 0                   |
| Placed for Collection  | 0              | 0                    | 0                   |

## Detailed Payment History

| Date Reported  | Paying Record | High Credit | Now Owes | Past Due | Selling Terms   | Last Sale within(months) |
|----------------|---------------|-------------|----------|----------|-----------------|--------------------------|
| March 2012     | Ppt           | \$7,500     | \$2,500  | \$0      | Lease Agreeemnt |                          |
|                | Ppt           | 1,000       | 0        | 0        | N/A             | 6-12                     |
|                | Ppt           | 1,000       | 500      | 0        | N/A             | 1                        |
|                | Ppt           | 500         | 500      | 0        | N/A             | 1                        |
|                | Ppt           | 50          | 50       | 0        | N/A             | 1                        |
|                | Ppt           | 0           | 0        | 0        | N/A             | 1                        |
|                | Ppt-Slow 60+  | 250         | 250      | 250      | N30             | 6-12                     |
|                | Ppt-Slow 90   | 2,500       | 1,000    | 0        | N/A             | 1                        |
|                | Ppt-Slow 90   | 250         | 0        | 0        | N/A             | 1                        |
|                | Ppt-Slow 90+  | 1,000       | 750      | 750      | N/A             | 2-3                      |
|                | Ppt-Slow 90+  | 1,000       | 50       | 50       | N/A             | 1                        |
|                | Ppt-Slow 180  | 2,500       | 0        | 0        | N/A             | 6-12                     |
|                | Slow 90       | 7,500       | 500      | 500      | N/A             | 1                        |
|                | Slow 30-90+   | 2,500       | 250      | 0        | N/A             | 1                        |
| February 2012  | Ppt           | 45,000      | 40,000   | 0        | N/A             | 1                        |
|                | Ppt           | 35,000      | 0        | 0        | N/A             | 6-12                     |
|                | Ppt           | 20,000      | 1,000    | 0        | N/A             | 1                        |
|                | Ppt           | 15,000      | 1,000    | 0        | Lease Agreeemnt |                          |
|                | Ppt           | 15,000      | 0        | 0        | N/A             | 6-12                     |
|                | Ppt           | 10,000      | 0        | 0        | N/A             | 6-12                     |
|                | Ppt           | 7,500       | 0        | 0        | N/A             | 4-5                      |
|                | Ppt           | 5,000       | 0        | 0        | N/A             | 6-12                     |
|                | Ppt-Slow 30   | 40,000      | 20,000   | 0        | N/A             | 1                        |
|                | Slow 30       | 750         | 0        | 0        | N/A             | 6-12                     |
|                | Slow 30-90    | 750         | 250      | 100      | N/A             | 1                        |
| January 2012   | (026)         | 100         | 0        | 0        | Cash account    | 6-12                     |
|                | (027)         | 50          | 0        | 0        | Cash account    | 6-12                     |
| December 2011  | (028)         | 750         | 0        | 0        | Cash account    | 1                        |
|                | (029)         | 50          | 0        | 0        | Cash account    | 6-12                     |
|                | (030)         | 50          | 0        | 0        | Cash account    | 1                        |
|                | (031)         | 50          | 0        | 0        | Cash account    | 4-5                      |
|                | (032)         | 50          | 0        | 0        | Cash account    | 6-12                     |
| November 2011  | Ppt           | 250         | 0        | 0        | N/A             | 6-12                     |
|                | Slow 120      | 50          | 0        | 0        | N30             | 6-12                     |
|                | (035)         | 250         | 0        | 0        | Cash account    | 1                        |
|                | (036)         | 50          | 0        | 0        | Cash account    | 6-12                     |
| October 2011   | (037)         | 50          | 0        | 0        | Cash account    | 6-12                     |
| September 2011 | Slow 30       | 50          | 0        | 0        | N/A             | 6-12                     |



Decide with Confidence

|               |              |        |       |       |              |      |
|---------------|--------------|--------|-------|-------|--------------|------|
| July 2011     | (039)        | 50     | 0     | 0     | Cash account | 2-3  |
| June 2011     | Ppt          | 500    | 0     | 0     | N/A          | 1    |
| May 2011      | (041)        | 50     | 0     | 0     | Cash account | 1    |
| March 2011    | (042)        | 500    | 0     | 0     | Cash account | 1    |
|               | (043)        | 500    | 0     | 0     | Cash account | 1    |
| February 2011 | Ppt-Slow 150 | 5,000  | 5,000 | 5,000 | N/A          | 1    |
| January 2011  | Ppt          | 15,000 | 7,500 | 0     | N/A          | 1    |
|               | Ppt          | 5,000  | 5,000 | 0     | N/A          | 1    |
|               | Ppt-Slow 60  | 35,000 | 7,500 | 0     | N/A          | 1    |
|               | Ppt-Slow 60  | 5,000  | 1,000 | 0     | N/A          | 1    |
|               | Ppt-Slow 60  | 2,500  | 750   | 0     | N/A          | 1    |
|               | (050)        | 50     | 0     | 0     | Cash account | 6-12 |
|               | (051)        | 50     | 0     | 0     | Cash account | 6-12 |
| December 2010 | Ppt          | 0      | 0     | 0     | N/A          | 1    |
| November 2010 | Ppt          | 50     | 50    | 0     | N/A          | 2-3  |
|               | Ppt          | 50     | 0     | 0     | N/A          | 6-12 |
|               | Ppt          | 50     | 50    | 0     | N/A          | 1    |
|               | Ppt-Slow 30  | 7,500  | 7,500 | 2,500 | N/A          | 1    |
|               | Slow 30      | 2,500  | 2,500 | 1,000 | N/A          | 1    |
|               | Slow 30      | 250    | 250   | 100   | N/A          | 1    |
|               | (059)        | 0      | 0     | 0     | Cash account | 6-12 |
|               | (060)        | 0      | 0     | 0     | Cash account | 6-12 |
|               | (061)        | 0      | 0     | 0     | Cash account | 6-12 |
|               | (062)        | 0      | 0     | 0     | Cash account | 6-12 |
|               | (063)        | 0      | 0     | 0     | Cash account | 6-12 |
| August 2010   | Ppt          | 0      | 0     | 0     | N/A          | 1    |
|               | Slow 120+    | 50     | 50    | 50    | N/A          |      |
|               | (066)        | 50     | 0     | 0     | Cash account | 1    |
|               | (067)        | 50     | 0     | 0     | Cash account | 1    |
|               | (068)        | 50     | 0     | 0     | Cash account | 1    |
|               | (069)        | 50     | 0     | 0     | Cash account | 1    |
|               | (070)        | 50     | 0     | 0     | Cash account | 1    |
| July 2010     | (071)        | 50     | 0     | 0     | Cash account | 6-12 |
| May 2010      | (072)        | 50     | 0     | 0     | Cash account | 6-12 |
| April 2010    | (073)        | 0      | 0     | 0     | N/A          | 6-12 |
|               | (074)        | 0      | 0     | 0     | N/A          | 6-12 |
| March 2010    | (075)        | 50     | 0     | 0     | Cash account | 1    |
|               | (076)        | 50     | 0     | 0     | Cash account | 2-3  |

Lines shown in red are 30 or more days beyond terms

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.